



In its constant endeavour to seek Passionate professionals from the Industry, RIBL invites Passionate Sales Professional to strengthen their Business Development team:

Roles and Responsibility :

Department: Business Development -General Insurance

Designation: Assistant Manager / Manager

Location: Dubai - UAE

Educational Qualification: Graduate / Postgraduate(**preferable those with attested Certificates**)

Remuneration : Based on the profile &will be as per the best in the Industry

Job Description:

- Accountable to achieve new accounts for corporate business channel
- To Maintain delivery standard ? TAT
- Ensuring retention of their existing Portfolio for corporate sales
- To build relationship with all clients to ensure optimum customer satisfaction.
- Prepare MIS and share dashboards with Reports to Senior Management

Specialized competencies:

1. Domain expertise in Insurance Broking
2. Proven Experience in Sales & Business Development in UAE
3. High service orientation and should have experience in managing retail/ corporate clients
4. High process orientation and presentation skills
5. Well Groomed Team Player &be able to recruit more fresh Marketing faces for future.

Desired Candidate :

- Minimum 5 to Maximum 8yrs of relevant experience in Business Development
- Candidate must be from the Insurance Broking background
- Professional Insurance qualification will be an added advantage
- Excellent communication & interpersonal skills
- High Level of Interpersonal, Planning and Execution skills
- Valid UAE Driving License preferred.
- Excellent process orientation and presentation skills
- Good Team Player / Team Management

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